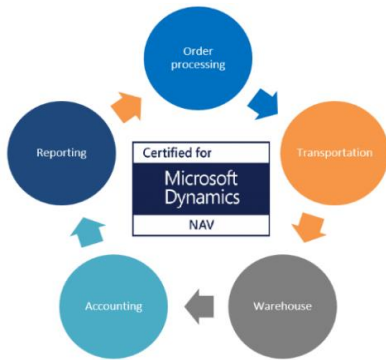


Transportation can be very complex with many moving parts from suppliers to co-packers to customers. It can be very difficult and a daunting task to successfully move goods from one point of origin to a given destination at the least cost, on time, and in perfect condition. Leveraging technology increases supply chain visibility and provides the tools to effectively manage and reduce transportation costs, makes for a winning supply chain.

**Product Description**



Dynamics TMS® provides Dynamics NAV users with complete functionality to easily manage their transportation spend, whether it's LTL, FTL (full truckload), or multi-mode. Dynamics TMS® is a very robust and easy to use transportation management solution designed to help companies improve operating efficiencies, increase visibility, and reduce transportation costs. Dynamics TMS® is a certified Microsoft Dynamics solution that extends Dynamics NAV and enables users to take control of their supply chain.



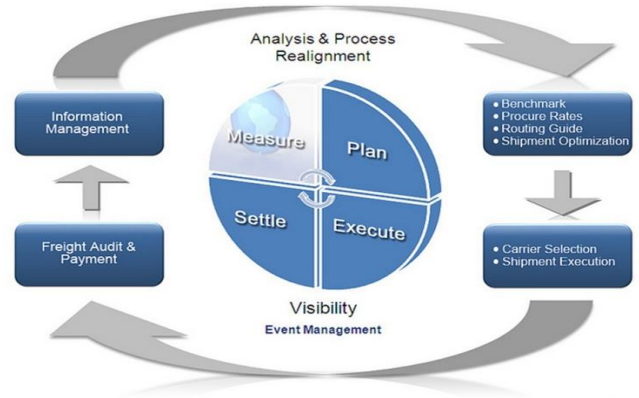
**Benefits of Dynamics TMS®**

Dynamics TMS® is a certified Microsoft Dynamics solution that seamlessly integrates with Dynamics NAV using design patterns which is the preferred method for ISV's to minimize the need for customizations, making it more extensible, and provides for an easier upgrade path.

**Features of Dynamics TMS®**

- LTL, Truckload, Multi-stop, and Multi-mode capability.
- Comprehensive tariff management
- Rate Shopping
- Transportation EDI
- Automated workflows
- Online Portal, Load status and tracking
- Dock Scheduling
- Freight audit & settlement
- KPI's and dashboards

**Spend Management**



**Why NGL (Next Generation Logistics)?**

NGL has over 27 years of transportation expertise; we provide supply chain consulting, managed transportation services, and TMS software to small and mid-size companies. Our proven, repeatable concepts and technologies are designed to help companies reduce transportation spend, improve supply chain visibility, and increase operational efficiencies.

- Lower total cost of ownership
- Deep domain expertise
- Complete out of the box functionality
- Upgrade assurance

- Software deployment options:
  - On Premise
  - On Premise Hosted (rental)
- Software Assurance & Technical Support – Includes annual updates, cumulative updates, and hot fixes.
- Implementation services – Quoted per project
- Add-on Modules – Quoted per project
  - Export Documentation
  - Transportation EDI
  - PC Miler Mileage Calculation Tool

Common TMS Terms	Common TMS Terms	Contacts
AMS – Appointment/Dock Scheduling Management System FTL – Full Truckload LTL – Less Than Truckload SKU – Stock keeping unit	KPIs – Key Performance indicators TMS - Transportation management system WMS - Warehouse Management Software 3PL - Third-party logistics	John Riske <b>Vice President, Business Development</b> D: +847-963-0007 x136 M: +1.847-975-5504 E: <a href="mailto:jriske@nextgeneration.com">jriske@nextgeneration.com</a>

**Qualifying Questions**

- What is your annual freight spend?
- What is your freight mix? LTL? Truckload? Multi-Stop? International?
- Do you use common carriers and brokers?
- How many orders ship monthly excluding Parcel?
- How many production facilities or third party warehouses you ship from?
- Is freight management centralized or decentralized?
- How many employees involved in making day to day logistics decisions (traffic coordinators or manager?)

**Object Handling**

- Why does transportation software seem expensive?** It's really not. Transportation management software offers one of the largest and quickest paybacks comparatively to any other supply chain technology.
- What if customer wants a hosted solution?** Dynamics TMS® has a rental option to lower the initial investment and achieve cost savings quicker.
- What about upgrades and customizations?** Dynamics TMS® leverages real time connectivity with Dynamics NAV and using design patterns to make the integration extensible and flexible. This minimizes the need for customizations and allows for easier upgrades.

**Customer & Partner Testimonials**

"In the variety of TMS software systems that were evaluated Dynamics TMS® for Microsoft Dynamics stood out and had all of the options we needed. Next Generation Logistics was a recommended supplier of the software and have been great to work with. Their ability to support our needs quickly and accurately far exceeds our expectations. I would recommend this supplier to any company."  
 - Ms. Laurie Chandley, Director of Manufacturing Services Southeastern Container, Inc.

"The new interface methodology dramatically reduces version update compatibility problems. Since the systems are integrated there are no connections to update or custom work to do," Brummel says. "We're proud of this integration and are confident companies will see major transportation cost savings through the use of the integrated Dynamics TMS solution." – Mark Brummel, Microsoft Dynamics MVP

**Target Buyer**

- Food & Beverage, CPG, Manufacturing and Distribution
- Shippers with an annual freight spend of \$3 million or more (excluding parcel)
- Temperature controlled and dry freight
- Running NAV 2009, 2013, 2015, 2016

